

Message Text

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PAGE 01 STATE 077173
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INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COMMERCE:GBURKE:DE
APPROVED BY NEA/PAB:JACOON
-----125875 242341Z /73
O 242254Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY KABUL IMMEDIATE

UNCLAS STATE 077173

E.O. 11652:N/A

TAGS: BENC, AF, US

SUBJECT: MAJOR PROJECT: CONSULTING SERVICES FOR KANDAHAR
TEXTILE MILL

REF: KABUL 1676

1. WOULD APPRECIATE EMBASSY PASSING FOLLOWING MESSAGE FROM
J. E. SIRRINE COMPANY TO PRESIDENT OF INDUSTRIES, MINISTRY
OF MINES AND INDUSTRIES:

BEGIN TEXT - J. E. SIRRINE COMPANY PROPOSES TO OFFER TO THE
GOVERNMENT OF AFGHANISTAN OUR SERVICES TO CHECK THE START-
UP OF THE KANDAHAR TEXTILE MILL AND TO GUARANTEE PRODUCTION
TEST RUNS IN ACCORDANCE WITH THE FOLLOWING PROVISIONS:
(1) WE PROPOSE TO SEND TWO TO THREE TEXTILE ENGINEERS AND
ANALYSTS FOR A PERIOD OF FOUR MANWEEKS PLUS ONE WEEK ESTI-
MATED TRAVEL TIME FOR A TOTAL OF FIVE MANWEEKS OF EFFORT
PER ENGINEER. (2) OUR CHARGES WOULD BE \$40 PER MANHOUR
FOR ALL HOURS EXPENDED DURING A NORMAL EIGHT HOUR WORK DAY
PLUS TRAVEL AND OTHER RELATED EXPENSES INCURRED IN THE
PERFORMANCE OF OUR DUTIES SUCH AS MEALS, HOTEL ACCOMMODA-
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PAGE 02 STATE 077173

TIONS, ETC. IN THE EVENT OVERTIME HOURS ARE REQUIRED AT
THE JOB IN THE PERFORMANCE OF OUR DUTIES, THEY WOULD ALSO
BE CHARGED AT THE REGULAR \$40 PER MANHOUR. (3) ANY UNUSUAL

COST SUCH AS WORK PERMITS, AFGHANISTAN TAXES ASSESSED
BY THE AFGHANISTAN GOVERNMENT WILL BE PAID BY THE CLIENT.
(4) ALL WORK WILL BE PRECEDED BY THE RECEIPT OF AN

APPROVED LETTER OF CREDIT NAMING J. E. SIRRINE COMPANY
THE BENEFICIARY. (5) A MOBILIZATION PAYMENT WILL BE
MADE WHICH WILL COVER THE COST OF TRAVEL EXPENSES TO
AFGHANISTAN PLUS 20 OF THE ESTIMATED MANHOUR CHARGES.
WE ESTIMATE THIS MOBILIZATION PAYMENT TO BEING \$12,000.
OTHER PAYMENTS WILL BE INVOICED ON A MONTHLY BASIS AS
CHARGES ACCRUE.

A FORMAL WRITTEN PROPOSAL WITH PERSONNEL RESUME WILL
FOLLOW THIS CABLE. WE HOPE TO HAVE THE PLEASURE OF WORKING
WITH YOU IN THIS PROJECT. REGARDS, H. W. HANKINSON, JR.,
INTERNATIONAL BUSINESS DEVELOPMENT, J. E. SIRRINE COMPANY.
END TEXT.

2. AS EMBASSY IS AWARE, GOA DEADLINE FOR SUBMISSION OF
PROPOSAL IS MARCH 25. WE APOLOGIZE FOR THIS LAST MINUTE
SUBMISSION, BUT WE HAVE ONLY JUST RECEIVED THE PROPOSAL.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE077173
Document Source: CORE
Document Unique ID: 00
Drafter: GBURKE:DE
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780131-0366
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780326/aaaaavvv.tel
Line Count: 80
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 27b7adbd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 KABUL 1676
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3206485
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: CONSULTING SERVICES FOR KANDAHAR TEXTILE MILL
TAGS: BENC, AF, US
To: KABUL
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/27b7adbd-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014